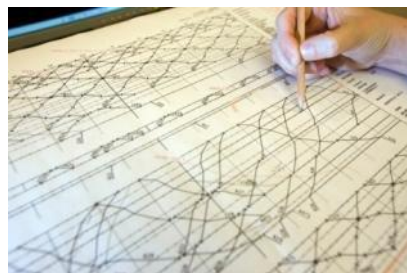


Visit from the Netherlands  
June 2015

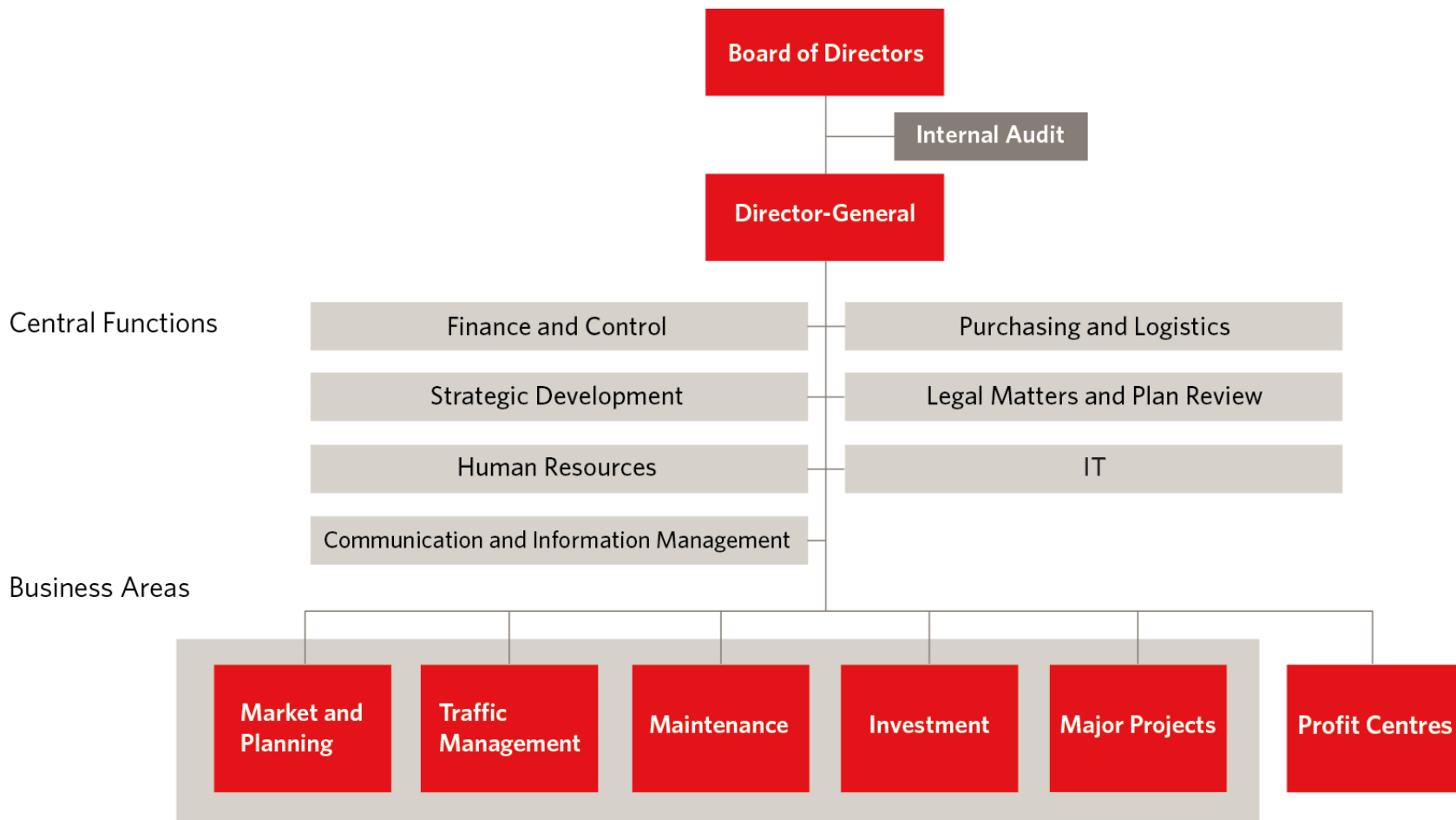
Johan Bill  
Director  
Business Area  
Major Projects



**TRAFIKVERKET**



# General organisation



## Business area 'Major Projects'

- One of the largest developers in the country
- Operations stretch from preliminary studies to planning and construction
- A total budget of SEK 200 billion
  - 135 billion in planning stage
  - 65 billion in construction stage
  - Stockholm and Gothenburg
- Annual turnover approximately SEK 10 billion

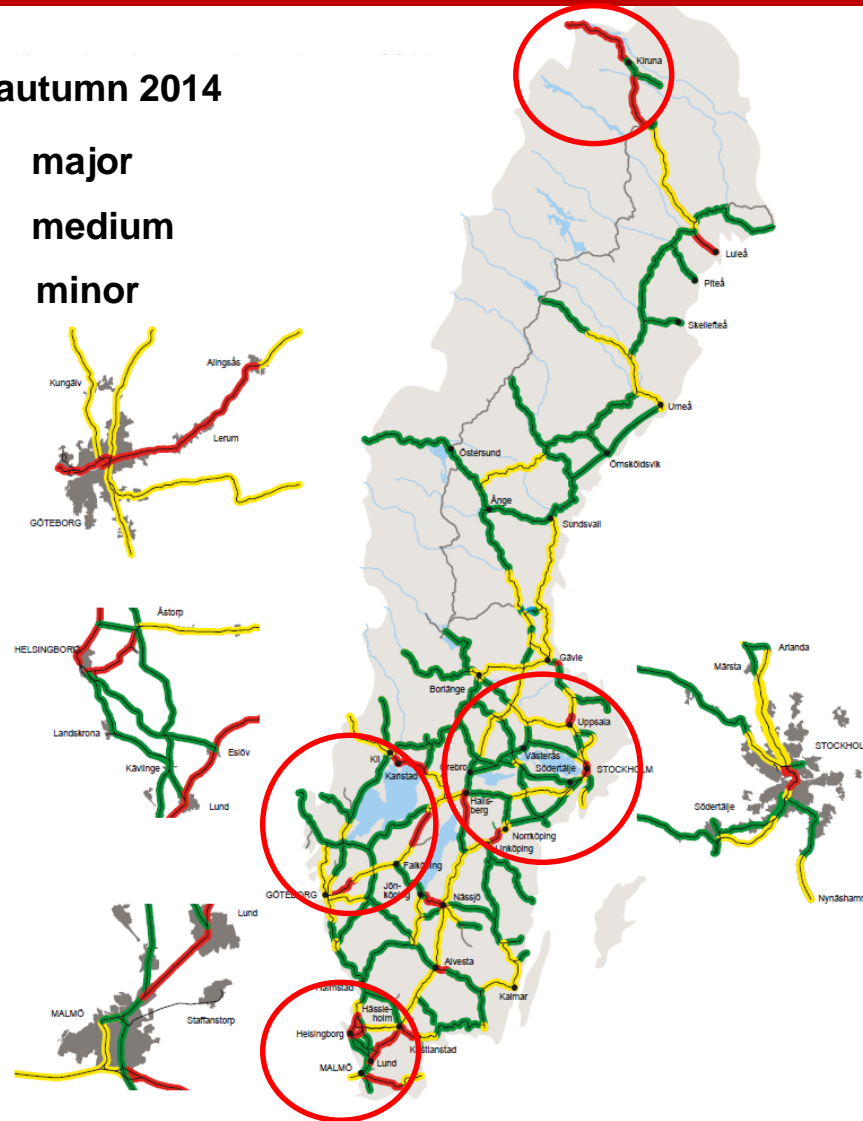


# Shortage of rail capacity in a system in great need of repair

## Shortage of rail capacity autumn 2014



**major**  
**medium**  
**minor**



# Our discussions in January 2015

## Cooperation Rijkswaterstaat, Trafikverket and ProRail

1. Leadership and culture – what makes the difference in large infrastructure projects
2. Management and Organization principles, goals and strategies for Major projects management
3. Contracting and business models, cooperation levels and involvement from consultants and contractors
  - a. Risk management
  - b. Early contractor involvement
  - c. Design & build issues
  - d. Incentives for collaboration client – contractor
4. Stakeholder management
5. Professional project management, training & education